



2-day In-person Seminar:

Hiring the "Right Stuff" -Employee Selection Tools and Techniques





Harry Brull

President, Laurdan Associates Inc.

Harry Brull served as Senior Vice-President of Personnel Decisions International (PDI), now Korn Ferry Leadership Consulting, for 36 years. During his tenure he has designed selection systems and trained interviewers for over 1,000 organizations ranging from Ford Motor Company to the Peace Corps. He has trained over 200,000 recruiters and interviewers with backgrounds ranging from high school graduates to Ph.D scientists. Harry is a licensed psychologist and has taught industrial/organizational psychology at the undergraduate and graduate levels for 17 years.

Overview :

Employee selection and promotion is about predicting the future. At decision time, the questions to be answered are "How well will this individual function in the role?" and "how long will they stay?". Additional predictions might include "How much potential does this person have to take on additional responsibility?"

While perfect prediction isn't possible, solid understanding of principles, adequate preparation, and good discipline can dramatically improve accuracy and prevent the unpleasant surprises which inevitably result from a hiring failure.

This seminar will equip attendees with the understanding and tools to design and implement selection and promotional processes for all positions entry-level to top executive, in organizations of any size across industries. Price

Price: **\$895.00**

(Seminar for One Delegate)

Register now and save \$200. (Early Bird)

Register for 5 attendees (With stay)

Price: **\$2,685.00** You Save: \$1,790.0 (40%)* **\$4,475.00**

ENROLL

**Please note the registration will be closed 2 days (48 Hours) prior to the date of the seminar.





Agenda:

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Day One	Day Two
Lecture 1: •Introduction to Selection •Analyzing jobs - what it takes to succeed Lecture 2:	Lecture 1: •Improving the odds of offer acceptance •Legal Issues - staying Out of Trouble
 Recruitment - How to source candidates Screening tools - how to bring the candidate pool down to size 	Lecture 2: •Interview Practice
Lecture 3: •The pre-employment interview •Opening the Interview •Structuring the Interview Lecture 4: •Interview Information Categories •Designing high-yield questions •Telling and Selling •Closing the Interview	Lecture 3: •Testing - it's role in selection •Designing and Using Simulations Lecture 4: •Maximizing Return on References •Wrap-up
 Areas Covered in the Session: The big-picture look at selection/promotion How to analyze position and organizational requirements Effective recruiting Designing and using screening tools How to design and conduct high-yield interviews Adding testing and simulations to the selection toolbox Avoiding legal problems Maximizing return on reference inquiries 	 Who Will Benefit: Hiring managers Business owners Recruiters HR Generalists HR Directors

• Putting it all together - designing a selection process



	Group Participation
10%	2 Attendees to get offer
20%	3 to 6 Attendees to get offer
25%	7 to 10 Attendees to get offer
30%	10+ Attendees to get offer

Payment Option

- 1 Credit Card: Use the Link to make Payment by Visa/Master/American Express card click on the register now link
- 2 Check: Kindly make the check payable to NetZealous DBA GlobalCompliancePanel and mailed to 161 Mission Falls Lane, Suite 216, Fremont, CA 94539, USA
- 3 PO: Please drop an email to support@globalcompliancepanel.com or call the our toll free +1-800-447-9407 for the invoice and you may fax the PO to 302 288 6884
- 4 Wire Transfer: Please drop an email to support@globalcompliancepanel.com or call our toll free +1-800-447-9407 for the wire transfer information

What You will get

- Learning Objectives
- 2 Participation certificates
- 3 Interactive sessions with the US expert
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- Seminar Kit includes presentation handout,
 ID card, brochure, trainings catalog, notepad and pen.
- 9 Networking with industry's top notch professionals

Contact Information: Event Coordinator

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Look forward to meeting you at the seminar

GlobalCompliancePanel

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