**[FineResults Research Services](http://fineresultsresearch.org/)** invites you to training on:

**Topic:**  [**Grant Management and Fundraising Training Course**](https://bit.ly/3eJvRR5)

**Date:** **3rd to 7th August 2020**

**Cost: USD 800 or Ksh 65000**

**Contacts: +254 759 285 295,** [**training@fineresultsresearch.org**](mailto:training@fineresultsresearch.org)**.**

**Venue :** **FineResults Research, Nairobi, Kenya Training Centre.**

**INTRODUCTION**

This carefully designed training course will be geared towards delivering comprehensive skills on grants management and fundraising. The course will attempt to simplify how the concept is applicable in a range of small, medium and large sized grants. All related activities grants lifecycle, from pre-award through grant closeout, would be delved into. Proven techniques of fundraising funds will be highlighted as well as useful hints on how to domesticate working examples provided. The course provides the management of donors and recipient organizations with the knowledge and skills they need to ensure programmes and projects public accountability, efficiency and outcomes for beneficiaries.

**LEARNING OBJECTIVES**

Upon completion of this training course, participants will be able to;

* Identify and understand the critical terms and conditions of grant aid for donor-funded projects
* Ensure compliance with donor terms and conditions
* Understand the donor requirements in relation to supporting documents, correct procurement of goods and services and meeting financial reporting requirements
* Managing multiple-funded programmes
* Understand proposal writing, project planning and problem analysis
* Prepare a donor financial report to match with a project narrative report
* Describe the phases in the grant management cycle clarify key responsibilities and routines needed for successful grant management
* Identify the requirements for closing off a donor grant
* Manage the relationship with donors, head office and implementing partners with greater confidence
* Understand the various methods that can be used in project and programme fundraising
* Appreciate  the contribution of the different functions within the organization (program and project staff) and cultivate good work relationship between the teams, finance and programme staff working closely for successful grant management
* Develop Grants management planning implementation and reporting tools
* Develop Proposal writing skills, project planning and project problem analysis

## **TRAINING FOCUS**

* Overview of Grants Management Cycle
* Basic concepts in grant management
* Key challenges in grant management
* The grant management life cycle
* Grant management plan
* Responsibilities and routines in grant management
* The flow of donor funds
* Assessing the terms and conditions in grant agreements
* Grant agreements, and accounting and procurement systems
* Complying with donor reporting requirements
* Managing key relationships for successful grant management
* Project and programme fundraising methods

NB: We are offering you a half day, fun and interactive team building event!

## **Be part of the Training**

* Click **[HERE](https://bit.ly/2KqPK1B)** for the individual registration.

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Visit our [face book page](https://bit.ly/2lOxV36)

Visit our [linkedin page](https://bit.ly/38qa4uE)

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