



# 10th Biosimilars & Follow-On Biologics Congregation 2017

“Uniting industry leaders to analyse advanced commercial developments & to identify successful management strategies of Biosimilars”

9<sup>th</sup>-10<sup>th</sup> May 2017, Pestana Chelsea Bridge Hotel, London, UK

**Book now...**

Register now to secure your seats  
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or  
email - [info.uk@virtueinsight.com](mailto:info.uk@virtueinsight.com)

## Key Speakers Include

**MOURAD REZK**, Biogen,  
Global Head Medical Affairs (Biosimilars)

**ASHUTOSH PATHAK**, Teva Pharmaceuticals (USA),  
Senior Director, North America Medical Affairs - Oncology &  
Biosimilars

**MATTHEW TURNER**, Merck KgA,  
Global Medical Director Biosimilars

**NIRAJ CHHAYA**, Boehringer Ingelheim,  
Senior Risk Management Physician of Biosimilar Compounds

**PETAR BAST**, Allergan,  
VP Business Intelligence

**AMARDEEP UDESHI**, Cipla BioTec (India),  
Head - Commercial Strategy

**OLEKSANDR KARPENKO**, Olexacon,  
Managing Director

**MAARTEN VAN BAELEN**, Medicines for Europe,  
Market Access Director

**STEPHEN MURBY**, Alliance for Safe Biologic Medicines,  
International Advisory Board Member, International Alliance of  
Patients' Organizations, Biosimilars Spokesperson

**CECIL NICK**, Parexel,  
Vice President (Technical)

**ALEX KUDRIN**, Celltrion,  
Biopharmaceutical Consultant

**DUNCAN EMERTON**, FirstWord,  
Senior Director, Syndicated Insights & Analysis

**OMAR ALL**, University of Portsmouth and Member of NICE  
Adoption and Impact Reference Panel,  
Visiting Lecturer

**STEINAR MADSEN**, Norwegian Medicines Agency,  
Medical Director

**SANDY EISEN**, Frontline Pharma Consulting,  
Chief Medical Officer

**LOUISE ANGELL**, Covance,  
Lead Scientist, BioCMC, BioPharmaceutical CMC Solutions - Large  
Molecules

**CHRISTOPHER STOTHERS**, Arnold & Porter Kaye Scholer,  
Partner

**MOHAMED OUBIHI**, Yakumed,  
Managing Director

**FEDERICO POLLANO**, Polpharma Biologics,  
Director Contract Manufacturing and Business Development

**ASH RAMZAN**, Woodley BioReg,  
Principal Consultant

**JOANNA BROUGHNER**, Harvard School of Public Health,  
Biotechnology and Pharmaceutical IP and Corporate Counsel;  
Adjunct Lecturer

**DOMINIC ADAIR**, Bristows,  
Partner

**ANNA HARRINGTON**, Regem Consulting,  
Scientific & Regulatory Director

**NEIL GRUBERT**, Niteo Partners Consulting,  
Senior Advisor

**RODEINA CHALLAND**, Challand Biosimilar Consulting,  
General Manager

**MARIE MANLEY**, Bristows,  
Partner, Head of the Regulatory Practice

**JACKIE MULRYNE**, Arnold & Porter Kaye Scholer,  
Counsel

# 10th Biosimilars & Follow-On Biologics Congregation 2017

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Dear Colleagues,

The Biosimilars market is going to heat up considerably over the next three years. Biosimilar versions of a number of major biologic drugs used in the treatment of cancers and rheumatic diseases are expected to complete their development and potentially come on to the market. In order to ensure the sustainability of public healthcare systems, in the context of ageing populations and the growing number of diagnosed chronic diseases, it will be essential to harness the potential of Biosimilars to deliver savings, so that greater numbers of patients can be treated with these medicines. The development of the Biosimilars market is growing exponentially with the industry forecast to be worth \$25 billion by 2020.

This conference will bring together top pharmaceutical, biotechnology and regulatory representatives under one roof that will address the key issues of the industry. This 10th Biosimilars and Follow-on Biologics Congregation 2017 will look at the multiple facets of Biosimilars, ranging from the evolving regulatory landscape and challenges in clinical development, to the legal and economic aspects. This Biosimilars conference will focus on multiple aspects of Biosimilar product development to successfully deliver safe, Biosimilar products to the market place. By attending this conference, you will gain a comprehensive outlook on the key issues surrounding Biosimilars. This event will provide an important platform for Biosimilars stakeholders to discuss and share best practices in furthering Biosimilars development.

It gives me great pleasure in welcoming all of you to the Virtue Insight's 10th Biosimilars and Follow-on Biologics Congregation 2017.

Regards,

**Fen Castro**  
Head Productions  
Virtue Insight

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## SPECIAL REASONS TO ATTEND

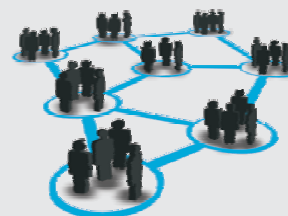
- Current market trends and future challenges for Biosimilar success
- Biosimilar development in emerging markets
- Redesigning the Biosimilar business model: What is the optimum business model for Biosimilars?
- Commercial challenges and opportunities - strategies to develop Biosimilars
- Leading Biosimilars companies share their views and strategies on successful market penetration and learn to implement best practices through recent successful strategies and business models - real time case studies
- How do payers see Biosimilars and where is the market going?
- Developing successful business models in Biosimilar product development
- Advances in Biosimilar clinical development and resulting regulatory challenges and opportunities
- Non-Clinical Studies in Biosimilars development
- Biosimilars development and impact on clinical practice
- Capturing the mAb Biosimilar opportunity
- Research-based industry Biosimilar strategies
- Gain in-depth knowledge on role of technology transfer - How does this effect market access?
- Considerations for the analytical similarity assessments when designing a Biosimilar development program
- Determining the right investments & potential returns from Biosimilars
- Understanding the current regulatory approval standards for Biosimilars in Europe, US and ROI including for monoclonal antibodies
- Be part of a major networking opportunity

## AN EVENT TO VOW

Get more from the event, enjoy and make the best out of our **dedicated networking drinks time, meet the leading international vendors** showcasing the products of tomorrow in the co-located exhibition. **Expand your knowledge** of the latest business models and strategies in the high-level conference. Whether you are on the branded or generic side, you cannot afford to miss this opportunity to benchmark your tactics and strategies against the industry leaders who will be the first to traverse the pathway. Devise an immediate action plan for your biosimilar prosecution and litigation strategies in light of the barriers to entry, research and development costs, and regulatory hurdles, which are balanced against an enormous potential for increased profit margins.

## WHY EXHIBIT?

Make Sales  
Debut new products  
Profile your brand  
Meet new business partners  
Develop key relationships  
Educate pharma and biotech companies



## WHO WILL YOU MEET

CSOs, CMOs, Vice Presidents, Presidents, Heads, Directors, Team Leaders, and Senior Scientists from the following roles:

Biopharmaceuticals/ Biotherapeutics, Follow on Biologics/Follow on Proteins/Biosimilars, Biologics/Biotechnology/ Biogenerics, Legal Affairs, Intellectual Property, Health Economics, Pricing and Reimbursement, Clinical Immunology, Principal Scientist, Chief Scientific Officer, Process Control and Analytical Technologies, Analytical Characterisation, Regulatory Compliance, Pharmacovigilance, Drug Safety & Risk Management, Quality Affairs/ Quality Control, New Product Development, Process Science, Portfolio Management, Research & Development, Business Development, Business Operations, Scientific Affairs, Commercial Affairs, Marketing

# 10th Biosimilars & Follow-On Biologics Congregation 2017

9<sup>th</sup>-10<sup>th</sup> May 2017, Pestana Chelsea Bridge Hotel, London, UK

## DAY ONE - 09th May 2017

**08:30 – Coffee and registration** – An opportunity to meet and network with your conference colleagues.

**09:30 – Chairperson opening remarks**

**DUNCAN EMERTON**, Senior Director, Syndicated Insights & Analysis, **FirstWord**

## MARKET OVERVIEW & ANALYSIS

**09:40 – Payer perspective on biologics and Biosimilars**

- NHS payer landscapes post Brexit
- Payers perspectives on Biosimilars and levers for integration into formularies
- Payers perspectives on Parent Innovators - when are payers willing to pay for premium price brands despite Biosimilars?
- Differential Access & Reimbursement levers for primary care and hospital settings

**OMAR ALI**, Visiting Lecturer, **University of Portsmouth** and **Member of NICE Adoption and Impact Reference Panel**

**10:20 – Navigating the mAb biosimilar regulatory maze**

- Introduction to Mabs
- What differences might be acceptable
- Aligning of CQAs
- The importance of comparative biological testing
- The role of clinical data in supporting biosimilarity and its limitations

**CECIL NICK**, Vice President (Technical), **Parexel**

**11:00 – Morning Coffee/Tea & Discussion**

## CHALLENGES & OPPORTUNITIES

**11:20 – Keynote Panel Discussion: BREXIT – What impact has it had on the biosimilars industry?**

- Global development of biosimilars – vision or reality?
- What will happen to the market size of biosimilars in the emerging market?
- Current - What are the myths and realities about biosimilars in EU & USA?
- How are Big Pharma and Biologics Majors reacting to BREXIT?
- Pros and cons of serving multiple growing markets

**Moderator:**

**DUNCAN EMERTON**, Senior Director, Syndicated Insights & Analysis, **FirstWord**

**Panellists:**

**NIRAJ CHHAYA**, Senior Risk Management Physician of Biosimilar Compounds, **Boehringer Ingelheim**

**SANDY EISEN**, Chief Medical Officer, **Frontline Pharma Consulting**

**DOMINIC ADAIR**, Partner, **Bristows**

**CHRISTOPHER STOTHERS**, Partner, **Arnold & Porter Kaye Scholer**

## SAFETY AND RISK MANAGEMENT PLANNING

**12:00 – Planning for Success: A CMC Strategy for Biosimilars**

- Importance of CMC
- What is required for successful Biosimilar development
- Building a CMC Biosimilar strategy
- How to de-risk a Biosimilar drug development program

**LOUISE ANGELL**, Lead Scientist, BioCMC, BioPharmaceutical CMC Solutions – Large Molecules, **Covance**

**12:20 – Networking luncheon**

## BUSINESS MODELS

**13:20 – Biosimilar safety strategy: Challenges and Opportunities**

**OLEKSANDR KARPENKO**, Managing Director, **Olexacon**

**13:50 – Role of physicians and pharmacists towards strategic business plans**

- Can we rely on the regulator – what constitutes ‘trusted’
- USA physicians support labels with data to learn about and evaluate biosimilars
- European doctors have insufficient knowledge of biosimilars – they’ve got company
- Canadian physicians feel strongly about the need to retain sole prescription authority
- 35% of Latin American physicians haven’t heard of or could not define biosimilars
- USA hospital pharmacists are more likely to be “Very familiar...” with biosimilars than retail pharmacists (but that’s only 44% vs. 23%)
- Lessons to be learnt from pharmacy level substitution in Australia.

**STEPHEN MURBY**, **Alliance for Safe Biologic Medicines**, International Advisory Board Member, **International Alliance of Patients’ Organizations**, Biosimilars Spokesperson

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## 14:20 - Solution Provider Presentation

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## 15:00 - Afternoon Tea/Coffee

## 15:20 - From biosimilars to biogenerics

- Attitudes and acceptance in clinical practice
- Uptake in clinical practice
- Nor-Switch study and other clinical trials
- Switching and interchangeability

**STEINAR MADSEN**, Medical Director, **Norwegian Medicines Agency**

## 16:00 - Presentation TBC

**MOURAD REZK**, Global Head Medical Affairs (Biosimilars),  
**Biogen**

## 16:40 - Panel Discussion: Market access in the EU market and the way forward

- Biosimilars - Market strategies and techniques to overcome the hurdles
- Considerations for successful market of biosimilars
- Market access experiences with initial biosimilars
- Surveying the battlefield: how are the key players lining up?
- Key points in sourcing of comparators
- The way forward

### Moderator:

**DUNCAN EMERTON**, Senior Director, Syndicated Insights & Analysis, **FirstWord**

### Panellists:

**MAARTEN VAN BAELEN**, Market Access Director, **Medicines for Europe**

**AMARDEEP UDESHI**, Head - Commercial Strategy, **Cipla BioTec (India)**

**ALEX KUDRIN**, Biopharmaceutical Consultant, **Celltrion**

**RODEINA CHALLAND**, General Manager, **Challand Biosimilar Consulting**

**NEIL GRUBERT**, Senior Advisor, **Niteo Partners Consulting**

## 17:10 - Chairperson's closing remarks and end of conference

17:20 - 18:10 - Networking Drinks - Take your discussions further & build new relationships in a relaxed & informal setting



## FOR DELEGATE REGISTRATIONS:-

Our potent conference agenda delivering the latest information and the world class leaders as speakers attract delegates to attend from around the world. We aim for our attendees to be equipped with knowledge of latest developments & enable them to network with the industry key personnel.

Delegate Registration - [delegate.uk@virtueinsight.com](mailto:delegate.uk@virtueinsight.com)

# 10th Biosimilars & Follow-On Biologics Congregation 2017

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## DAY TWO - 10th May 2017

**08:30 - Coffee and registration** - An opportunity to meet and to network with your conference colleagues.

**09:30 - Chairperson opening remarks**

**DUNCAN EMERTON**, Senior Director, Syndicated Insights & Analysis, **FirstWord**

## COMMERCIALISATION & MARKET ACCESS

**09:40 - Challenges and Opportunities in Development of Biosimilars vs Biobetters/Biosuperiors**

- Explore opportunities for developing biobetters when there is an unmet medical need
- Break down strategies for developing biosimilars versus biobetters
- Consider risks and rewards of biosimilars versus biobetters
- Consider risks and rewards of biobetters versus biosimilars
- Discuss challenges including substitutions, interchangeability and marketing strategy

**10:20 - Presentation TBC**

**ASHUTOSH PATHAK**, Senior Director, North America Medical Affairs - Oncology & Biosimilars, **Teva Pharmaceuticals (USA)**

**11:00 - Morning Coffee/Tea & Discussion**

**11:20 - Customized development and production of biosimilars**

- Time to market
- High yield expression systems
- Modular flexible production set up
- One stop shop for biosimilars

**FEDERICO POLLANO**, Director Contract Manufacturing and Business Development, **Polpharma Biologics**

**12:00 - Value-Added Medicine - The opportunities and challenges - Similarities to Biosimilars**

**PETAR BAST**, VP Business Intelligence, **Allergan**

**12:30 - Networking luncheon**

**13:30 - Growing role of patients groups in risk benefit assessment, technology appraisal and R&D sponsorship**

**ANNA HARRINGTON**, Scientific & Regulatory Director, **Regem Consulting**

**14:00 - Obtaining patent protection while operating in an "anti-patent" climate**

- Overview of recent cases affecting the biotechnology industry
- Impact on biosimilar development
- Strategies for obtaining adequate patent protection

**JOANNA BROUGHER**, Biotechnology and Pharmaceutical IP and Corporate Counsel; Adjunct Lecturer, **Harvard School of Public Health**

**14:30 - Solution Provider Presentation**

For sponsorship opportunities please contact [info.uk@virtueinsight.com](mailto:info.uk@virtueinsight.com)

**15:10 - Afternoon Tea/Coffee**

**15:30 - Biosimilars - 10 years' experience - what have we learnt and what challenges are there going forward from a medical affairs perspective**

**MATTHEW TURNER**, Global Medical Director Biosimilars, **Merck KgA**

## REGULATION OVERVIEW & UPDATE

**16:10 - Panel Discussion: The developing regulatory framework in advanced and developing markets - for Today & Tomorrow**

- The latest in regulatory thinking - Update and current trends for EU and US biosimilar approvals, new and future guidelines. What has changed? - Get yourself updated.
- What is the best way for industry to present data to the regulatory authorities?
- Regulatory changes necessary to maximize biosimilars potential
- How similar is similar? What is likely not to be accepted by the regulator?
- What types of additional risk minimisation measures may be necessary?
- IP and regulatory rights

**Moderator:**

**DUNCAN EMERTON**, Senior Director, Syndicated Insights & Analysis, **FirstWord**

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## Panellists:

**MOURAD REZK**, Global Head Medical Affairs (Biosimilars),  
**Biogen**

**ASH RAMZAN**, Principal Consultant, **Woodley BioReg**

**MOHAMED OUBIHI**, Managing Director, **Yakumed**

**MARIE MANLEY**, Partner, Head of the Regulatory Practice,  
**Bristows**

**JACKIE MULRYNE**, Counsel, **Arnold & Porter Kaye Scholer**

**16:50 - Chairperson's closing remarks and end of conference**

**DUNCAN EMERTON**, Senior Director, Syndicated Insights &  
Analysis, **FirstWord**

**17:00 - End of the 10th Biosimilars Congregation 2017**

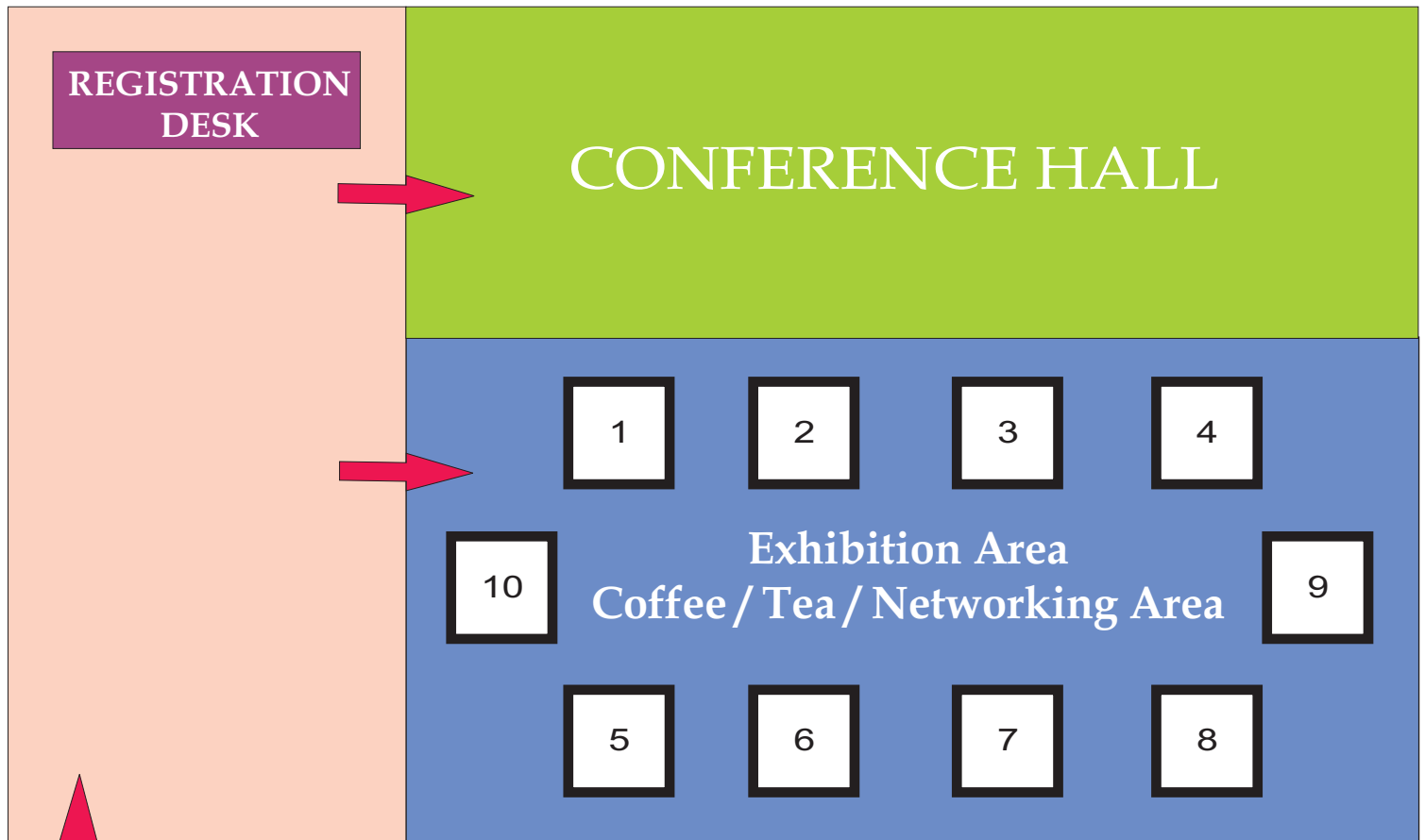
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Sponsorship or exhibition is the best way to speed network with decision makers. The world leader speakers in our conferences attract niche delegates from all over the world. This would be a wonderful opportunity to reach the right audience and save money and time on all your other advertising gimmicks. To give you an advertising edge we constantly update the industry pioneers via emails/news letter about the event and advertise the event via different forms of media.

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# 10th Biosimilars & Follow-On Biologics Congregation 2017

**FLOOR PLAN** - Book your stalls now before they run out !!!



1

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**Note :-** The floorplan is subject to change at the discretion of the organisers.



# PAST ATTENDEE LIST

**3P Biopharmaceuticals S.L** - Scientific Director  
**Abbott** - Market Development & Reimbursement Manager  
**Abbvie** - Strategy Manager  
**Abbvie** - Head of Government Affairs  
**Abbvie** - Biotherapeutic Lead  
**Abbvie** - Senior Director  
**AbbVie B.V.** - Governmental Affairs Director  
**AbbVie Netherlands** - Medical Lead Biotherapeutics  
**Abdi Ibrahim Ilac San** - R&D and Business Development VP  
**Abdi Ibrahim Ilac San** - Business Development Director  
**Abdi Ibrahim** - Business Development Supervisor  
**Accelera srl** - Senior Account Manager Business Development  
**Actavis Biologics** - Purification Development Team Leader  
**Albany Molecular Research** - Regional Sales Director  
**Amgen** - Regulatory Affairs Manager - EU Policy  
**Amgen** - Director, Biosimilars Operations  
**Antitope** - Director, Scientific Affairs & Technology Evaluation  
**Antitope** - Cell Line Development Group Leader  
**Antitope** - Business Development Associate  
**Apitope International** - Business Development Manager  
**appliedstrategic** - CEO Founder  
**appliedstrategic** - Applied strategic Analyst  
**Arnold & Porter** - Partner  
**Atheln, Inc** - Managing Director - Commercial Practice  
**Baxalta Innovations Gmbh** - Manager, Downstream Process Science  
**Baxter Healthcare** - Medical Director  
**Baxter Innovations** - Associate Medical Director  
**Bayer Pharma** - Head Clinical Pharmacokinetics  
**BioAgilytix Labs**  
**Bioceros Holding BV** - Managing Director & COO  
**Bioceros Holding BV** - Director Cell Line development  
**Bioceros Holding BV** - Business Developer  
**BioFrontline**  
**BioKinetic Europe** - Business Development & Marketing Associate  
**BioKinetic Europe** - Senior Project Manager  
**Biologicals Advice** - Managing Director  
**BioOutsource** - CEO  
**BioOutsource** - Director of Sales & Marketing  
**BioOutsource** - Head of Biosimilars  
**BioProcess Technology Consultants** - President and Principal Consultant  
**BioProcess Technology Consultants** - Vice President and Senior Consultant  
**Biosimilars News**  
**Biotechpharma UAB** - CEO  
**Bioton S.A.**  
**BioXpress Therapeutics** - Head Project Management  
**Bird & Bird** - Partner  
**Boehringer Ingelheim** - Senior Patent Counsel  
**Boehringer Ingelheim** - Sr. Clinical Program Leader Biosimilars  
**Boehringer Ingelheim** - Corporate Affairs Manager  
**Boehringer Ingelheim** - Biosimilars Study Manager  
**Boehringer Ingelheim Pharmaceuticals** - Project Compliance Manager  
**BofA Merrill Lynch** - Associate  
**Bristows** - Commercial and IP Associate - Life Sciences Sector  
**Bristows** - Partner & Head of the Regulatory Practice  
**Bristows** - Partner  
**Broughton Laboratories** - Operations Director  
**Business Vibes**  
**Business Wire**  
**Cambridge Healthcare & Biotech** - Director  
**Catalent Pharma Solutions** - Business Development Account Director  
**Celltrion** - VP and Head of Global Development  
**Cinfa Biotech** - Director Clinical Operations  
**Clinigen CTS** - Global Head of Business Development and Strategic Services  
**Clinigen CTS** - EU Director of Business Development  
**CMC Biologics A/S** - Director, Corporate Business Development  
**CMC Biologics A/S** - Director, Corporate Finance & Business Analysis  
**Conference Locate**  
**Covance** - Director: global regulatory strategy  
**Covance Laboratories** - Senior Director, Programme Management  
**Covance Laboratories** - Principal Scientist  
**Covance Laboratories** - Associate Director Biosafety  
**Covance Laboratories** - Lead Scientist  
**Covance Laboratories** - Lead Scientist at Global CRO (GCP/GLP/GMP)  
**Covance Market Access Services** - Senior Consultant  
**Crystal Clear Conferences** - Director

**DASGIP Information and Process Technology** - Bioprocess Sales Specialist  
**Datamonitor Healthcare Consulting** - Principal Consultant  
**Denka Seiken** - Manager  
**Domainex** - Chairman  
**Dong A Pharmaceutical** - Global Strategy & Corporate Development Vice President  
**DRG** - Senior Director, Biosimilars Research  
**DRG** - Principal Analyst, Biosimilars Research  
**DRG** - Research Associate, Biosimilars Research  
**DSM Biologics** - Director Business Development  
**Dutch Health Care Inspectorate** - Coordinating/Specialized Senior Inspector  
**Eli Lilly** - Senior Medical Fellow, Clinical Pharmacology  
**Eli Lilly** - Policy and Communications Manager, ACE  
**Eli Lilly** - Director, BioPharmaceuticals  
**Ellis Pharma** - Business Development Manager  
**ERA Consulting** - Group Director of Regulatory Affairs  
**Euro Diagnostica** - UK Marketing Director  
**Eurofins Lancaster Laboratories** - Section Manager of Biopharm Dept  
**Eurofins Lancaster Laboratories** - Team Leader of Biopharm Dept  
**Eurofins Lancaster Laboratories** - Scientist, Biopharm Dept  
**Eurofins Lancaster Labs** - Managing Director  
**Eurofins | Lancaster Laboratories** - Business Development Executive  
**Evidera** - Senior Principal, Global Payer Strategy Consulting  
**FirstWord** - Executive Editor  
**FirstWord** - Senior Director, Syndicated Insights & Analysis  
**Fisher Clinical Services** - Business Development Manager  
**Fisher Clinical Services** - Manager, Business Development  
**Fisher Clinical Services** - Ass. Dir. Comparator Sourcing  
**Fisher Clinical Services** - Head Commercial Operations  
**Flanders Bio**  
**Formycon AG** - CEO  
**Fresenius Kabi Deutschland** - Director Medical-Scientific Management  
**Frontline Pharma Consulting** - Chief Medical Officer  
**Frost & Sullivan** - Program Manager, Life Sciences, Healthcare  
**Frost & Sullivan** - Global Program Manager, Life Sciences  
**Genovis** - Director Sales & Market development  
**Genovis** - Director of Customer Relations  
**GEROPHARM** - VP, Strategic Development  
**GEROPHARM** - Head, Clinical affairs  
**Glenmark Generics** - Business consultant  
**Going to Meet**  
**Good Clinical Practice Alliance - Europe (GCPA)** - Executive Director  
**Hameln RDS** - Vice President / Sales and Marketing  
**Healthcare at Home** - Commercial Director - Rare and Orphan Diseases  
**Herbert Smith Freehills LLP** - Lawyer  
**Hisut** - Consultant  
**Hospira** - Biosimilars and Proprietary Marketing Director - EMEA  
**Hospira** - Vice President - Biologics  
**Hospira UK** - Head of Oncology, EMEA  
**Hospira UK** - Director of Auto-Immune, EMEA  
**Hospira UK** - Product Manager, EMEA  
**Huntingdon Life Sciences** - Chief Scientific Officer - Biologics  
**HYPERMARCAS**  
**ICON Clinical Research** - Director, Project Management  
**IDDI** - Business Development Assistant  
**IDT Biologika GmbH** - Senior Key Account Manager  
**IDT Biologika GmbH** - Manager Sales  
**IMS Health** - Principal, Global Generics, Thought Leadership  
**Infinata, Inc** - Journalist  
**Innovaro**  
**INSERM** - Director of Research, Laboratory of Biotechnology and Applied Pharmacology  
**InSight Biopharmaceuticals** - Executive VP  
**Interpharm Consultancy** - Senior Consultant  
**IPPro Lifesciences** - Account manager  
**ISU Abxis** - Senior Manager  
**Janssen Biologics B.V.** - Sr. Clinical Project Specialist, Medical Affairs Europe  
**JHL Biotech** - Sr. Director  
**KEYPHARMA PLG** - Associate Director  
**LEO Pharma** - Thrombosis Commercial Account Manager UK/IE  
**Lupin Limited (Biotech Division)** - Senior Manager, BD and Global Licensing  
**Luther Pendragon** - Managing Director

# PAST ATTENDEE LIST

**Makovsky** - Senior Vice President  
**Markets&Markets**  
**Medac** - PM Portfolio Development Autoimmune  
**medac GmbH** - Global Product Manager  
**Menarini Biotech Srl** - CMO Business Development  
**Merck** - Head of Safety, Biosimilars  
**Merck Millipore** - Director WorldWide Biosimilars Market, Process Solutions  
**Merck Millipore - Bioscience** - Sales Manager | Bulk and Custom Solutions Europe  
**Merck Serono** - VP - Business Development and Alliance Management, Biosimilars  
**Merck Serono** - Project Coordinator, Biosimilars  
**Merck Serono** - Global Brand Manager & Global Biosimilars Business Intelligence  
**Merck Serono** - Director - Alliance Management (Biosimilars)  
**MHRA** - Non-Clinical Assessor  
**MHRA** - Biologicals and Biotech Unit  
**MHRA** - Clinical Assessor  
**MHRA** - Biologicals Quality Assessor  
**MHRA** - Medical Assessor in Licensing of Biological Products  
**Minapharm Pharmaceuticals** - Senior Manager Biopharmaceutical Projects  
**Minapharm Pharmaceuticals** - R&D Manager Process Development  
**Minapharm Pharmaceuticals** - Associate R&D Manager Technical Operations  
**MSD** - Head Of Strategic Pricing  
**MSD Ireland Carlow** - Director, Engineering  
**Mundipharma** - Sales & Marketing Director  
**Mundipharma** - Team Leader Oncology  
**Mundipharma Comm** - Medical Officer  
**Mundipharma International** - Head of Respiratory & Inflammation  
**Mundipharma Intl** - Commercial Lead Biosimilars  
**Mylan** - Sales Director  
**Mylan** - Hospital Account Manager - Team Leader  
**Mylan** - Hospital Sales Manager  
**Mylan** - Product Marketing Manager  
**Mylan EPD** - Commercial Portfolio Director  
**Mylan Healthcare GmbH** - Senior Manager Regulatory Affairs  
**Mylan Healthcare GmbH** - Director Regulatory Affairs  
**Mylan Hospital & Retail** - Sales Manager  
**Myoderm** - Business Development Specialist  
**Napp Pharmaceuticals** - Medical Science Liaison  
**NDA** - Biologics and Advanced Therapies Expert  
**NDA Regulatory** - Advisory Board Member  
**Norwegian Medicines Agency** - Medical Director, Department of Drug Information  
**Norwegian Medicines Agency** - Medical Director  
**Novartis Pharma AG** - Global Program Regulatory Director  
**Oasthouse Consulting** - Principal Consultant  
**OCT** - Head, Clinical Operations  
**Olam International** - Country Manager Germany, Austria and Switzerland  
**Omnicare Pharma GmbH** - Head of Business Development  
**Omnicare Pharma GmbH** - Business Analyst  
**Omnicare Pharma GmbH** - Business Development Manager  
**ORION Clinical Services** - Director of Project Development and Scientific Affairs  
**PAREXEL** - Vice President, Biotechnology,  
**PAREXEL International** - Director, Early Phase Business Development  
**Patheon** - Business Development Executive  
**PerkinElmer** - European Business Development, Life Sciences & Technology Division  
**Petra Drug Store** - Regulatory Affairs & Q.A. Manager  
**Pfizer** - Director Biosimilars Strategy  
**Pfizer** - Senior Manager, International Policy  
**Pfizer** - Medical Lead Rheumatology  
**Pfizer** - Oncology Portfolio Global Medical Lead-Biosimilars  
**Pfizer** - Senior Scientific Adviser  
**Pfizer** - UK Tender Manager  
**Pfizer** - Portfolio Team Leader  
**Pfizer-Hospira** - Director & Infliximab Global Team Lead  
**Pharma Mirror** - Advisory Editor  
**Pharma Mirror** - Super contributor  
**Pharma Voice**  
**PharmaPhorum** - Customer Service Executive  
**Pharmaphorum** - Managing Editor, Feature Media  
**Pharmcast**  
**Pharminvent** - CEO  
**PharmSource Information Services** - Director Market Intelligence  
**PIONEERA HealthCare Group** - Chairman & CEO  
**PPD** - Associate Director Regulatory Affairs  
**PPD** - Senior Manager Regulatory Affairs  
**PPD** - Senior Specialist Regulatory Affairs  
**PPI** - Director  
**Prediction BioSciences** - CEO  
**Protagen Protein Services** - Chief Business Officer  
**Protagen Protein Services** - CEO  
**Protagen Protein Services GmbH** - Director - Business Development  
**QPS Holdings LLC** - VP Bioanalysis & Technology R&D  
**Quintiles** - Business Director Drug Development Asia  
**Quintiles** - Head Site Training & Biosimilar Site Strategy  
**Quintiles** - Vice President  
**R2S (CRO)** - General Manager  
**Regem Consulting** - Scientific & Regulatory Director  
**Richter Helm Biotec** - Managing Director  
**Roche AB** - Business and Innovation Manager  
**Roche Products** - Medical Manager  
**Roche Products** - National Programmes Manager  
**Roche Products** - Senior Brand Manager  
**Roche Products Ireland** - Pipeline & Operational Pricing Manager  
**Rpharm** - Chief Medical Officer  
**Rpharm** - CEO and CSO  
**Rpharm** - VP of Global Partnering  
**RSA** - Consultant  
**SACHEM, Inc** - Global Marketing Manager-Biotechnology  
**SAI MedPartners** - Project Manager  
**SAI MedPartners LLC** - Director  
**Sandoz** - Head of Biopharmaceuticals  
**Sanofi** - BD & New product Planning Exe  
**Sanofi Aventis** - Market Access Director  
**Sanofi Aventis** - Business Strategy & Market Access Director  
**Sanofi Aventis** - Health Economist Manager  
**SCM Pharma** - Quality Director  
**Securing Industry**  
**Serbia-Alims** - Expert of medicines and medical devices agency  
**SGS Life Science** - BDM, Biochemical Services – Laboratory Services  
**SGS Life Science** - Global Director, BioPharma Services Development  
**SGS Life Science** - Sales Manager, Biochemical Services - Laboratory Services  
**SGS M-Scan** - Global Director  
**Sidley Austin** - Partner  
**Sothema Laboratories** - Marketing & B. Development Director  
**Sothema Laboratories** - Quality Director  
**Sothema Laboratories** - Regulatory affairs Director  
**Spectrum Regulatory Solutions** - Science Director  
**Stragen Pharma SA** - Biotechnology Product Manager  
**Takeda Pharmaceuticals** - Medical Director  
**Teva Pharmaceutical** - Senior Director and Global Head of Bioassays  
**Teva Pharmaceuticals** - Director, Strategy & Global Business Development  
**Teva Pharmaceuticals** - Director  
**The Wall Street Journal** - Reporter  
**Thompson Media Group** - Staff Writer  
**TikhePharma** - Founder & CEO  
**Triskel Integrated Services** - CEO  
**TWC Pharma Consulting** - CEO  
**UBC** - Senior Project Director  
**UBC** - Senior Project Mnat Manager  
**UCL Hospitals NHS Trust, University of London** - Associate Professor in Clinical Pharmacy Practice (Honorary)  
**Vela Labs GmbH** - Head Laboratory  
**Vifor Pharma** - Professor  
**Virdisgroup** - Head Consultant  
**Voisin Consulting Life Sciences** - Director  
**West Pharmaceutical Services** - Director, Business Development  
**West Pharmaceutical Services** - Manager Marketing Projects Europe  
**Wockhardt UK** - Managing Director  
**Wockhardt UK** - Associate Director Regulatory & Drug Safety  
**Woodley BioReg** - Principal Consultant  
**Worldwide Clinical Trials** - Vice President Business Development International  
**Worldwide Clinical Trials** - Director, Business Development  
**Yakumed** - Managing Director

# 10th Biosimilars & Follow-On Biologics Congregation 2017

9<sup>th</sup>-10<sup>th</sup> May 2017

## Registration Form

**For Multiple Bookings** - Photocopy this form and send it to [delegate.uk@virtueinsight.com](mailto:delegate.uk@virtueinsight.com); Tel:+44 2036120886

### Delegate Details:

Title	Mr <input type="checkbox"/>	Mrs <input type="checkbox"/>	Ms <input type="checkbox"/>	Dr <input type="checkbox"/>
First Name	<input type="text"/>			
Surname	<input type="text"/>			
Company	<input type="text"/>			
Position	<input type="text"/>			
Address	<input type="text"/>			
	<input type="text"/>			
Postcode	<input type="text"/>			
Telephone	<input type="text"/>			
Fax	<input type="text"/>			
Email	<input type="text"/>			

### How to Pay (Choose one of the following payment options)

#### RESERVATION PRICING:

- Early Bird - £950 + VAT per delegate (Valid From 11th February 2017 - 24th March 2017)
- Standard Rate - £1150 + VAT per delegate (Valid From 25th March 2017)

#### PAYMENT:

Please send me a VAT invoice

I enclose a cheque for £

Please charge my card £

Card Number

Security No

Expiry Date

Cardholder's Name

Cardholder's Registered Address

Signature

Our purchase order no.is

Payable to **Virtue Insight Events Ltd**

Card type: Visa  Mastercard  Maestro

(Please note that we do not take Amex card payments)

#### FOR BANK TRANSFER:

**Account Name** - Virtue Insight Events Ltd **Account Number** - 53278603

**Bank Name** - Barclays Bank PLC **Sort Code** - 20-84-20

**SWIFT Code:** BARCGB22 **IBAN Code:** GB36BARC20842053278603

**ROUTING Code:** 026002574

#### Special Offer:

## 3 for 2 Offer

\*Only few more seats left

#### TERMS AND CONDITIONS:

**Payment terms:** Virtue Insight requires the full amount to be paid before the conference. We may refuse entry to delegates who have not paid their invoice in full.

**Cancellations:** Delegates and vendor are subject to the following charges and refunds upon withdrawal or cancellation. Between 2-3 month's prior 75% cancellation fee/ 25% refund. Less than 2 months prior to the event Full cancellation fee / No refund.

**Substitutions/Name Change:** If you are unable to attend you may nominate, in writing, another delegate to take your place at any time prior to the start of the event. This can be done at not extra cost.

**Presentation:** If you cannot attend the conference, you can still purchase the presentations for £ 400 + VAT

**Indemnity:** Virtue Insight reserves the right to make alterations to the conference/executive briefing content, timing, speakers or venue without notice. The event may be postponed or cancelled due to unforeseen events beyond the control of Virtue Insight. If such a situation arises, we will refund your registration fee and we will try to reschedule the event.

**Fee:** The conference fee includes lunch, refreshments and conference papers provided on the day. This fee does not include travel or hotel accommodation.

**How we will contact you:** Virtue Insight's preferred method of communication is by email and phone. Please ensure that you complete the registration form in full so that we can contact you.

## UPCOMING CONFERENCES:

- **10th Annual Cloud Computing & Big Data Analytics 2017** - 22nd March 2017, Bangalore, India
- **10th Biosimilars Congregation 2017** - 09th - 10th May 2017, London, UK
- **8th Annual Clinical Trials Summit 2017** - 24th May 2017, Mumbai, India
- **4th IoT Summit 2017** - 27th July 2017, Bangalore, India
- **11th Biosimilars Congregation 2017** - 07th September 2017, Mumbai, India
- **6th Annual Pharma AntiCounterfeiting & Serialisation 2017** - 13th - 14th September 2017, London, UK
- **13th Pharmacovigilance 2017** - 27th - 28th September 2017, Chicago, USA
- **14th Pharmacovigilance 2017** - 09th November 2017, Mumbai, India
- **3rd Annual Pharma Pricing, Reimbursement & Market Access 2017** - 15th - 16th November 2017, London, UK

**For more info on these summits - Kindly contact us at -**

Phone - (India) - + 91 44 64536444  
Phone - (UK) - + 44 - 2036120886

Email - (India) - [info@virtueinsight.com](mailto:info@virtueinsight.com)  
Email - (UK) - [info.uk@virtueinsight.com](mailto:info.uk@virtueinsight.com)

### **Virtue Insight:-**

Virtue Insight equips business professionals around the world with the latest indepth industry knowledge and provides networking opportunities in the telecom, infrastructure and pharmaceutical industry. Our aim is to provide a platform to share knowledge and insights and provide our event attendees to network effectively and deliver maximum ROI by make new business alliances. We strive to produce high quality conferences which include the latest topics which are delivered by world class leaders of the industry.

Our motto is to offer our customers the expertise and connections for a profitable business. Our events encompass an optimum chance to gain maximum value in terms of networking and an opportunity to sponsor and exhibit to attract new business alliances.