

IoT 3rd IoT Summit 2017

"Unleashing a bold era of IoT innovation"

8th March 2017,
Kohinoor Continental Hotel, Mumbai, India

Key Speakers Include

MATTHIAS WURSTER, Reliance Communications,
Vice President Marketing

WILFRIED AULBUR, Roland Berger,
Managing Partner & CEO India, (Former Managing Director &
CEO, Mercedes-Benz)

VENKI NISHTALA, Rediff,
CTO

ANURAG JOSHI, Cisco,
Director - Advance Services

PARESH SHETTY, Idea,
President - Enterprise Biz

RAVINDER PAL SINGH, Dell,
Director - Solutions Business Development

VIKRAM SHARMA, Intel,
Director

ANUJA SHUKLA, Google,
Head Cloud Platform

LUX RAO, Cisco,
Director & Leader - Digital Transformation

SURESH KUMAR KRISHNAMURTHY, Oracle,
Technical Director

SUDHIR RAWAT, Microsoft,
Sr Technology Evangelist

VIKRANT SANKHE, Siemens,
Executive General Manager

MILAN K. SHAH, PwC,
Director - Direct Tax and Regulatory services

SANJEEV KUMAR AGARWAL, Ericsson,
Head of Operations

UTTAM KUMAR, Aircel,
Head - New Technologies Innovation & Incubation

HIMANSHU MELWANI, Airtel,
Product Head - IOT, Enterprise Mobility & Collaboration Services

ANOOP CHATURVEDI, Hewlett Packard Enterprise,
Region Head (West) - Technology Consulting

MADHUMITA GHOSH, IBM,
Practice Leader - BIG DATA - Advanced Analytics & Strategy: Digital
Practice - GBS

KRISHNA DURBHA, Cognizant,
Head Consulting CMT

RITESH BHATIA, V4WEB,
Director - Cyber Security & Cybercrime Investigations

Plus many more ...

Key reasons to Attend

- Future of IoT development
- Operational challenges and opportunities
- Sectors - Transport systems, Pharmaceuticals, Healthcare
- Real World IoT & IIoT on business solutions
- Connected home a reality
- Cyber security situations
- Utilising cloud analytics platforms
- Operational, functional and wearable: The IoT evolution
- Determining the world of connectivity - Unlocking the prospect of the IoT
- Network in our combined exhibition and catering area & evening networking reception

Why Should You Attend

3rd IoT Summit 2017 is the place to meet all the key decision makers across the entire Internet of Things eco-system from enterprises, telecom operators, regulators, government agencies, service providers, system integrators and vendors. This summit will provide great networking opportunities with industry leaders, presenting you with the opportunity to meet and do business with likeminded individuals. Get more from the event, with a broader scope bringing the whole communications value chain together. Enjoy and make the best out of our dedicated networking drinks time, meet the leading international vendors. Expand your knowledge of the latest business models and strategies in the high-level conference, showcasing the products of tomorrow in the co-located exhibition.

Book now...

Register now to secure your seats
Call +91 44 64536444
or
email - info@virtueinsight.com

Learn, Partner, Innovate,
Succeed



3rd IoT Summit 2017
8th March 2017, Kohinoor Continental Hotel, Mumbai, India

Supported By



Organized By



3rd IoT Summit 2017

8th March 2017, Kohinoor Continental Hotel, Mumbai, India

CONFERENCE INTRODUCTION:-

IoT is a rising topic of technical, social, and economic implication. User products, durables, cars and trucks, industrialized and utility elements, sensors, and other routine objects are being aggregated with Internet connectivity and powerful data analytic abilities that promise to change the way we work, live, and play. Projective impact of IoT on the Internet and economy are astonishing, with some anticipated of as many as 100 billion connected IoT devices and globalize economic impact of more than \$11 trillion by 2025.

IoT conjures substantial challenge which can stand in the way of recognising its possible benefits. Attention-grabbing headlines about the hacking of Internet-connected devices, observing concerns, and privacy fears already have captured public attention. Technical challenges remain and new policy, legal and development challenges are emerging.

This 3rd IoT Summit 2017, is a powerful and inspirational event that brings together industry representatives, makers, vendors, experts, developers and others to plan, learn, network, collaborate, strategize and more effectively tap into the immense potential of the IoT domain.

It gives us immense pleasure in welcoming you to the 3rd IoT Summit 2017

KEY THEMES DISCUSSED AT THIS CONFERENCE:-

- The future of IoT development
- Exploring key operational challenges in the Internet of Things market and how this might affect future growth and adoption
- Creating intelligent transport systems
- Latest progress on IoT technologies that enable connected transport systems?
- Impact of Real World IoT & IIoT on business solutions
- Opportunities and challenges in the Industrial Internet of Things
- Building connected home a reality
- Cyber security situations while moving from Internet to IoT
- Where is IoT data making an impact?
- Utilizing cloud analytics platforms to gain access from IoT data
- Intellect the unusual challenges of security for IoT, and developing for the next evolutions of the technologies involve
- How IoT can change the healthcare industry
- What are the unique challenges for hospital CIOs and how can they be overcome?
- Operational, functional and wearable: The IoT evolution
- Addressing business dynamics of IoT and interact with wearables
- Determining the world of connectivity – Unlocking the prospect of the IoT
- Exploring connectivity in the IoT in a world with diversified networks and potential restrictions of embedded devices
- Network in our combined exhibition and catering area
- Evening networking reception for all attendees

WHO SHOULD ATTEND?

Business managers, IT professionals and Channel managers should all be present at the 3rd IoT Summit 2017. All job titles starting from the top management from the following categories:

CISOs, Security Consultants, CTOs, Device Manufacturers, Sensors and Embedded Systems Companies, Systems Integrators, Enterprise Product management and development, Service Providers – Fixed, Wireless and Satellite, Developers, Content and Contact Managers, Technology, Product, Strategy, Storage, Business Analysts, Database/Data Center, Hosting, Training, System and Network Integrators, Data Center Managers, Telecoms and Tech, Compliance and Policy, Network Administrators

WHY SHOULD YOU ATTEND?

3rd IoT Summit 2017 is the place to meet all the key decision makers across the entire Internet of Things eco-system from enterprises, telecom operators, regulators, government agencies, service providers, system integrators and vendors. This summit will provide great networking opportunities with industry leaders, presenting you with the opportunity to meet and do business with likeminded individuals. Get more from the event, with a broader scope bringing the whole communications value chain together, Enjoy and make the best out of our dedicated networking drinks time, meet the leading international vendors. Expand your knowledge of the latest business models and strategies in the high-level conference, showcasing the products of tomorrow in the co-located exhibition.

3rd IoT Summit 2017

8th March 2017, Kohinoor Continental Hotel, Mumbai, India

08:30 – Coffee and registration – An opportunity to meet and to network with your conference colleagues.

09:30 – Chairperson opening remarks

LUX RAO, Director & Leader - Digital Transformation, **Cisco**

BUSINESS MODELS

09:40 – Impact of IoT and its necessity for companies to embrace it

- IoT will change the lives in the next years of consumers in an unprecedented way
- IoT will be a key driver to blur industry boundaries even stronger
- In order to stay ahead of their competitors, companies have to embrace IoT in every aspect
- Use cases and evidences from research

MATTHIAS WURSTER, Vice President Marketing, **Reliance Communications**

SMART TRAVELING

10:10 – Creating intelligent transport systems

- Investigating possibilities of IoT on transport sector and how it could help cities to address trends such as traffic congestion, environmental awareness and improving quality of life
- Latest progress on IoT technologies that enable connected transport systems?
- Performance of applying M2M technologies such as smart navigation and how could it positively change urban mobility
- Determining ways from which smart transportation could increase business value and can create additional revenue

10:40 – Morning Coffee/Tea & Discussion

CHALLENGES & OPPORTUNITIES

11:10 – DISCUSSION WITH EXPERTS: Impact of real world IoT & IIoT on business solutions

- Create business value from the Industrial Internet of Things
- Benefits to the business and its customers over short and longer term. Major challenges and lessons learnt
- Emergence new business opportunities and structures as a result of IIoT
- Opportunities and challenges in the Industrial Internet of Things
- How new initiatives are driving operational and business excellence
- How efficient is uses of IoT for prognostic support is impacting business innovation and strategy

- How can we implement IoT on advanced business models/performance-based or pay-per use billing?
- How to build a layered architecture for Sensing, Communication, Service and Infrastructure?

Moderator:

LUX RAO, Director & Leader - Digital Transformation, **Cisco**

Panellists:

KRISHNA DURBHA, Head Consulting CMT, **Cognizant**

VIKRAM SHARMA, Director, **Intel**

RAVINDER PAL SINGH, Director – Solutions Business Development, **Dell**

VENKI NISHTALA, CTO, **Rediff**

UTTAM KUMAR, Head - New Technologies Innovation & Incubation, **Aircel**

PARESH SHETTY, President - Enterprise Biz, **Idea**

12:10 – Exploring key operational challenges in the Internet of Things market and how this might affect future growth and adoption

- Interoperability with Legacy systems
- Manageability of devices: Tools, Performance and Reporting
- Security and Legal Challenges
- Effectiveness in improving efficiency

ANURAG JOSHI, Director - Advance Services, **Cisco**

12:40 – Networking luncheon

Afternoon Chair person

DATA & SECURITY

14:00 – DISCUSSION WITH EXPERTS: Cyber security situations while moving from Internet to IoT

- Where is IoT data making an impact?
- Analytical data statics for intelligent decision making
- Data Privacy and IoT
- Utilizing cloud analytics platforms to gain access from IoT data
- Optimizing the benefits of embedded sensor technology
- Establish target-rich, high-value data which could be used to generate business intelligence
- Filling security interests to advance data sharing
- Intellect the unusual challenges of security for IoT, and developing for the next evolutions of the technologies involve

3rd IoT Summit 2017

8th March 2017, Kohinoor Continental Hotel, Mumbai, India

- Addressing the risks of big data – larger volume of sensible data producing a greater risk of data and recognize theft, manipulate device, data falsification, IP theft and server/network manipulation etc.
- Equipping data security in IoT – defending integrity, authenticity and confidentiality of information
- Diagnosing issues of confidentiality – to what level users expect privacy, and how it can be justified whilst still making data useful

Moderator:

RITESH BHATIA, Director - Cyber Security & Cybercrime Investigations, **V4WEB**

Panellists:

VIKRANT SANKHE, Executive General Manager, **Siemens**

ANUJA SHUKLA, Head Cloud Platform, **Google**

ANOOPT CHATURVEDI, Region Head (West) – Technology Consulting, **Hewlett Packard Enterprise**

HIMANSHU MELWANI, Product Head - IOT, Enterprise Mobility & Collaboration Services, **Airtel**

SURESH KUMAR KRISHNAMURTHY, Technical Director, **Oracle**

CONNECTED SERVICES

14:50 – How IoT can change the healthcare industry

- How can IoT tools be used to better patient care and make value, building healthcare more approachable and effective while reducing the cost?
- Analyzing the ‘Internet of Medical Things’, devices such as smart heart rate monitors, blood pressure cuffs, glucometers, asthma inhalers, thermometers, pill bottles etc.
- How IoT can help patient engagement
- Addressing the big data possibility and how IoT is generating real-time data that can help delivering exceptional, efficient healthcare e.g. by reducing downtime for revenue-generating equipment, more efficient use of equipment and quicker bed turnaround
- What are the unique challenges for hospital CIOs and how can they be overcome?
- Ways for ensuring data effective, convenient, legible and relevant to healthcare professionals and patients while ensuring data security

15:20 – Industrial Internet of Things, Industry 4.0, its challenges and opportunities: BRICS and beyond

- Industry 4.0 will revolutionize manufacturing and have a major impact on the global distribution of manufacturing value add
- Successful use cases show the way forward
- Indian leaders are exploring opportunities in Industry 4.0
- India needs to develop a focused approach to Industry 4.0 to catch up with China and the rest of the world

WILFRIED AULBUR, Managing Partner & CEO India, **Roland Berger** (Former Managing Director & CEO, **Mercedes-Benz**)

15:50 – Afternoon Tea/Coffee

DEV & TECH IN THE IoT

16:10 – DISCUSSION WITH EXPERTS: Determining the world of connectivity – Unlocking the prospect of the IoT

- What are the newest technologies, platforms and solutions that help achieve connectivity?
- What possibilities does IoT present for developers and how enhancing is the continuous growth for this particular industry?
- Self or Remote-control? What is in for the society-automation?
- Exploring connectivity in the IoT in a world with diversified networks and potential restrictions of embedded devices
- What are the advances in wireless connectivity in IoT within industry and the home?
- What are the achievements on connectivity-based solutions that are currently available?
- Detecting the situations that could possibly disrupt connectivity and how to figure those in the future – signaling, security, presence detection, power consumption, bandwidth
- Utilize regular Logistics volume for power and communication
- Applications in Medical, Industrial, Consumer & Automotive markets
- Perspective by IoT players - ‘Tax aspects (including international tax)’

Moderator:

ANOOPT CHATURVEDI, Region Head (West) – Technology Consulting, **Hewlett Packard Enterprise**

3rd IoT Summit 2017

8th March 2017, Kohinoor Continental Hotel, Mumbai, India

Panelists:

SANJEEV KUMAR AGARWAL, Head of Operations, **Ericsson**

SUDHIR RAWAT, Sr Technology Evangelist, **Microsoft**

MADHUMITA GHOSH, Practice Leader - BIG DATA - Advanced Analytics & Strategy: Digital Practice – GBS, **IBM**

MATTHIAS WURSTER, Vice President Marketing, **Reliance Communications**

MILAN K. SHAH, Director – Direct Tax and Regulatory services, **PwC**

17:00 – Chairperson's closing remarks and end of conference

17:10 – 18:00 – Networking Drinks - Take your discussions further & build new relationships in a relaxed & informal setting



3rd IoT Summit 2017

FLOOR PLAN - Book your stalls now before they run out !!!



1

4

7

2

5

3

6

Partial list of attendees from our previous IOT Conference

Abiba Systems	Eslite Sensis
Accenture	Extentia Information Technology
Accord Software & Systems	Fidel Softech
ADLINK Technology Singapore	Fin Robotics Technologies India
AdTEC Electronic Instruments	Foresee Solutions
Advanced Product Design And Prototyping	Gartner
Aircel	Geosun
Alcodex Technologies	Global Edge Software
Alethea Communication Technologies	Globetouch Technologies
Altix Innovations	Greenko Astha Projects
Anritsu	Greenko Energies
AqTronics Technologies	Happiest Minds Technologies
Aquevix	HCL Technologies
Avnet	Hewlett Packard Enterprise
Bahwan CyberTek	Hotel Greenpark
Bandi Technologies	HPC - Asia
Bangalore International Airport	HSC
Biztran Solutions	Huawei Technologies
Blueocean Market Intelligence	Hutchison Global Communications
Book My Trainings	HyperThink Systems
BrainBuxa	IB&E Newstoday
Brillio	IBM India Software Labs
BS&B Technologies	Ideabytes
BSNL	IGATE Global Solutions
Byjus The Learning App	Infineon Technologies
CarlIQ	Infinite Computer Solutions
Center For Development of Telematics	Informatica
Ciber	Infosys
CIBERsites	Infrasoft Technologies
Cigniti	InKnowTech
Cisco Systems	Innoart Technologies
Cisco Video Technologies	Innovalus Technologies
Cognizant Technology Solutions	Inspiration Unlimited eMagazine
Collabera	Integra Micro System
Computer Society of India	Intel
Convergence Plus	IOT & M2M Solutions
Coromandel Infotech	Iota Telecom Technologies
CtrlS	ITI
Cygnnet Infotech	Kaar Technologies
Deloitte Consulting	Kirusa
Dexcel Electronics Designs	Knowledge Lens
Digitele Networks	Kovair Software
DOT(Dept of Telecommunication & IT)	L&T Infotech
DreamOrbit Softech	Larsen & Toubro Infotech
DSPG	LG Soft
EcoGlobalBusiness Solutions	LogicTree IT Solutions
Ecotech IT Solutions	MachinePulse(Mahindra Susten)
EFY Group	Mahindra Comviva
Einfochips	Manipal Digital Systems
EmbDes	MapmyIndia
EMC Corporation	Mayflower Language Services
Ericsson	Metrica Systems

Partial list of attendees from our previous IOT Conference

Microchip Technology	Social DNA Labs
Microsoft	Soft Suave Technologies
Microsoft Technology Centers	Someshwara Software
Mindteck	Sony India Software Centre
Mindtree	SourceEdge Software Technologies
MIT Media Lab	SPAN Infotech
Monk Consulting	Spar Solutions
Moonraft Innovation Labs	Spire Technologies & Solutions
Motorola Mobility India Bangalore	Sri Shakthi Institute of Engineering and Technology
Moxa India Industrial Networking	Stixis Technologies
Mphasis	Striim
NEC Technologies	Syrma Technology
Neenjas Technologies	TalentBridge Technologies
NetEnrich Technologies	Tarang Software Technologies
Nexcomm Asia	Tata Communications
Nichi-In Software Solutions	Tata Docomo
Nokia	TATA Elxsi
Nvidia	Taurus (World) Technologies
OnePOS Retail Solutions	Tavant Technologies
Open-Silicon	Teamchat
Oracle Labs	Tech Mahindra
Oracle Solution Services	Tech Vulcan Solutions
OSSCube Solutions	Tech Yugadi
PathPartner Technology Consulting	Technology neXus
Pitney Bowes Software	Technology neXus AB
PMC Sierra	TechYugadi IT Solutions & Consulting
Power Grid Corporation of India	Telecom Uncovered
Preva Systems	Telecom Watch
ProKarma	Toradex Systems
PwC	Torry Harris Business Solutions
Pyro Telecom Solutions	TUV SUD South Asia
Qantom Software	TVS Next
Qruize Technologies	V2SOFT
Qualcomm	Vega Innovations
Quest Informatics	Verizon
RA Consulting	Verizon Communications
Radisys	V-Guard Industries
RANA Technologies Enterprises	Videocon
Robert Bosch Engineering and Business Solutions	VMware
Samsung India	Wafer Space
Samsung R&D Institute	Walmart
SAP Labs	Waypals
Sasken Communications	Weir EnSci
Saturam Technologies	Winjit Technologies
Sbalabs & Frie University	Wipro
Sequans Communications	Witness Magazine
Simplilearn	[x]cube LABS
SLK Software Services	Zeal Education Society
SmartConnect Technologies	
SNA Technologies	

REGISTRATION FORM

RESERVATION PRICING:

Standard Pricing

1 or 2 delegates - per delegate - Fee: INR 06,000 + Tax ☐

Group Discounts

3 or 4 delegates - per delegate - Fee: INR 05,500 + Tax ☐

Group Discounts

For 5 and above delegates - per delegate - Fee: INR 05,000 + Tax ☐

Spot Registration:-

1 day conference per delegate - Fee: INR 07,000 + Tax ☐

Registration Form Details:

ForenameSurname

Job TitleCompany

Official Contact Number

Address

.....

CountryPostcode.....

PhoneFax

Email

I confirm that I have read & agree to the terms and conditions of booking..... (Please Tick)

Signature ☐

Methods of Payments:

By Cheque - Complete and return the above registration form via post or email, together with your cheque payable to Virtue Insight.

By Bank Transfer:

Account Type - Current

Account Number - 915020031763553

Bank Name - Axis Bank

Bank Address - 2/8 LAMBERT NAGAR, 1st cross street, Virugambakkam, Chennai - 600 092

Branch Name - Virugambakkam, Chennai

Swift Code - AXISINBB211

NEFT / IFSC Code - UTIB0000211

Micro Code - 600211010

Queries:

Should you have any questions on bookings, Please feel free to contact us.

Email: info@virtueinsight.com

Web: <http://www.virtueinsight.com>

India Office: Tel: +91 44 64536444

General information Venue:

Kohinoor Continental Hotel

Andheri Kurla Road

Andheri (E)

Mumbai 400059 - India

Tel: 91 22 66919000 / 91 22 28209999

Payment terms:

Virtue Insight requires the full amount to be paid before the conference. Virtue Insight may refuse entry to delegates who have not paid their invoice in full.

Substitutions/name changes or cancellations:

There is a 50% liability on all bookings once made, whether by post, fax, or email. There is a no refund policy for cancellations received on or after one month before the start of the event. Should you decide to cancel after this date, the full invoice must be paid. Conference notes will then be sent to you. Unfortunately, we are unable to transfer places between conferences and executive briefings. However, if you cannot attend the conference, you may make a substitution/name change at any time, as long as we are informed in writing by email, fax or post. Name changes and substitutions must be from the same company or organization and are not transferable between countries.

Indemnity:

Virtue Insight reserves the right to make alterations to the conference/executive briefing content, timing, speakers or venue without notice. The event may be postponed or cancelled due to unforeseen events beyond the control of Virtue Insight. If such a situation arises, we will refund your registration fee and we will try to reschedule the event.

Fee:

The conference fee includes lunch, refreshments and conference papers provided on the day. This fee does not include travel or hotel accommodation.

How we will contact you:

Virtue Insight's preferred method of communication is by email and phone. Please ensure that you complete the registration form in full so that we can contact you.

News Updates:

Please tick if you do not wish to receive email updates in the future ☐



www.virtueinsight.com

UPCOMING CONFERENCES:

- **12th Pharmacovigilance 2017** - **22nd - 23rd February 2017, London, UK**
- **3rd IoT Summit 2017** - **08th March 2017, Mumbai, India**
- **10th Annual Cloud Computing & Big Data Analytics 2017** - **22nd March 2017, Bangalore, India**
- **10th Biosimilars Congregation 2017** - **09th - 10th May 2017, London, UK**
- **8th Annual Clinical Trials Summit 2017** - **24th May 2017, Mumbai, India**
- **4th IoT Summit 2017** - **27th July 2017, Bangalore, India**
- **11th Biosimilars Congregation 2017** - **07th September 2017, Mumbai, India**
- **6th Annual Pharma AntiCounterfeiting & Serialisation 2017** - **13th - 14th September 2017, London, UK**
- **13th Pharmacovigilance 2017** - **27th - 28th September 2017, Chicago, USA**
- **14th Pharmacovigilance 2017** - **09th November 2017, Mumbai, India**
- **3rd Annual Pharma Pricing, Reimbursement & Market Access 2017** - **15th - 16th November 2017, London, UK**

For more info on these summits - Kindly contact us at -

Phone - (India) - + 91 44 64536444

Phone - (UK) - + 44 - 2036120886

Email - (India) - info@virtueinsight.com

Email - (UK) - info.uk@virtueinsight.com

Virtue Insight:-

Virtue Insight equips business professionals around the world with the latest indepth industry knowledge and provides networking opportunities in the telecom, infrastructure and pharmaceutical industry. Our aim is to provide a platform to share knowledge and insights and provide our event attendees to network effectively and deliver maximum ROI by make new business alliances. We strive to produce high quality conferences which include the latest topics which are delivered by world class leaders of the industry.

Our motto is to offer our customers the expertise and connections for a profitable business. Our events encompass an optimum chance to gain maximum value in terms of networking and an opportunity to sponsor and exhibit to attract new business alliances.