



**WORKSHOP ON**  
**SKILL, ENTREPRENEURSHIP & EMPLOYABILITY DEVELOPMENT**  
**OPPORTUNITY FOR NGOs/VTPs/PRIVATE SECTOR PLAYERS**

24<sup>th</sup> FEB' 2017 | 09:30 AM – 05:30 PM

INSTITUTE OF DEFENCE STUDIES AND ANALYSIS, RAO TULA RAM MARG, NEW DELHI



**SDC SECRETARIAT**

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# SKILL DEVELOPMENT: BACKGROUND

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## SKILL DEVELOPMENT IN INDIA – OPPORTUNITY FOR NGOs/VTPs & PRIVATE SECTOR PLAYERS

India sits on an opportune moment in history, with a demographic dividend of 65% of her human resource pool under the age of 35 with about 12 million individuals expected to join the workforce every year. With the demographic dividend, comes the responsibility of equipping the youth with employable training and in turn, employment.

With India metamorphosing into one of the fastest growing economies, job creation and skilling seem to be natural tools to ensure sustainable growth. The system has, however, been plagued with theories of demand supply mismatch and the absence of credible data.

Campaigns like “Make in India” that aim at turning the country into a global manufacturing hub and increase the per capita income by creating jobs for over 10 million people are such initiatives. These kinds of steps are what will encourage the move of Indian economy from a services-driven growth model to a labor-intensive manufacturing-driven growth, which is much more sustainable. By focusing on export oriented manufacturing, heavy infrastructure building and urbanization in parallel, the Government aims to emulate China and the East Asian economic model, paving the way for sustained rapid economic expansion.

The Government of India has adopted skill development as a national priority over the next 10 years. But what has brought this change? Is it just the new Government in power that has resulted in this positivity? Yes and No. Yes - because with the change in Government, the much needed direction and initiatives have started from the Top and has raised new hopes and aspirations. “NO” because you need more than “direction” to bring out such a change. The secret ingredient of this transformation is – We, the People of India. It’s the potential that this young nation with 800 million people in the working age holds, that is resulting in an India - brimming with optimism and confidence. Or if we think of it - it is this optimistic and confident “young” workforce, under the strong guidance and direction of the new government that has resulted in this transformed image.

# WORKSHOP BACKGROUND

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## WHY THIS WORKSHOP - OBJECTIVE

Observing the boom in skilling sector of India and understanding the need of support and assistance to project execution agencies; SDC as per its objectives assists and supports existing PIAs (Project Implementation Agencies) with its expertise and worldwide network of experts. SDC designed a comprehensive assistance mechanism for the agencies that face certain issues and challenges on regular basis in getting a project and after that during execution of projects.

During its regular and rigorous communication with various PIAs from throughout the country we observed below points, which should not be ignored, if we, the people of India really want to contribute in skill development mission:

1. Government of India and its affiliated agencies are working hard and developing various ambitious projects in skill development with a respectively tough target to train millions of Indian youth and the role of agencies became more crucial in achieving these targets.
2. To achieve the targets and desired results India needs more and more effective training delivery partners at even grassroots level.
3. But small players like VTPs, NGOs, and private sector players are not able to get connected with SSCs or ministries to be a part of this Nation-wide mission.
4. Small and medium sized organizations also face certain challenges in understanding the scope of project, project requirement, mobilization, placement linkages, technological requirements, empanelment and bidding procedures and lacking at information level itself.
5. The stakeholders even don't have an idea about NSQF, NOS, QPs and other milestones defined by various esteemed agencies.
6. Whether big or small, almost all the organizations are facing challenges specifically in mobilization and placement linkages.
7. Apart from above mentioned issues small/medium sized organizations also face certain challenges in understanding the scope of project, project requirement, mobilization, placement linkages, technological requirements, bidding procedures etc.
8. **So the main objective of workshop is to address all the issues mentioned above in coordination with various stakeholders.**

## WORKSHOP AIM

ASSESSING CHALLENGES MEASURING OPPORTUNITIES



# BASIC THEME

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## WORKSHOP FOCUS

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### 1. Conducting training sessions on

- A. Overview of Skill Development in India.
- B. GoI funding Opportunities available with various State and Central ministries
- C. CSR Funding Opportunities
- D. Process of empanelment/affiliation with NSDC, SSC & other Ministries, bidding and follow-up, project management, implementation challenges
- E. Minimum requirements to get a funded project

### 2. Planning Joint Activities

- A. Brainstorming on joint ventures/partnership opportunities and plan of action for financial year 2017-18
- B. Exploring common areas of interest and activities
- C. Sharing resources – enhancing capabilities
- D. Finalizing understanding
- E. Strategy to work as a pressure group

### 3. Finalization of further activities

- How to develop regular flow of projects
  - How to ensure active participation in policy formulation by various ministries
  - How to eradicate middle man culture from Social Development Ecosystem
  - From where and how to get timely information and due support
  - How to advocate the concerns of small and medium sized stakeholders
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# GLIMPSE OF PREVIOUS WORKSHOP



# FEEDBACK FROM PARTICIPANTS

Fund raising, Project Formulation and opportunity tracking in different projects of government in skill development were the most interesting and useful aspects of this Workshop. The knowledge and information shared in the workshop was also very informative and useful for our organization. Working jointly in consortium mode will be an advantage for our organization and would like to join as soon as possible. I wish all the best.

**Viney Kapoor, Chief Functionary, National Council of Social Welfare, Bihar**

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This is a wonderful experience while attending two days' workshop on 21<sup>st</sup> 22nd Aug. 2015 on Skill Development in India and Funding Opportunity for VTP's, NGO and Private sector companies. Each and Every topic of this workshop was found very interesting and most useful. I found very informative Knowledge and information from other participants at this event. I would like to join the Consortium to work more effectively in my State. I wish all the best for such a great Initiative.

**N. Vijay Raj, Executive Director, Indian Medical & orphan Fellowship, Andhra Pradesh**

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It was an Interesting and useful workshop for me and found lots of information over various projects of government in different ministries apart from Ministry of Skill Development. Other funding opportunity like CSR project was also very interesting. Interactive session organized by the different eminent Speakers were also very Informative and useful for Training providers. This information is really applicable in my working area.

**Sukarna Majumdar, Director, Quickstep, Bangalore Karnataka**

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On behalf of ELDORADO We would like to pay you cordial thanks. The Workshop gives us an opportunity to understand several Govt. projects available in different Ministries, Funding opportunities available in CSR and the Consortium formation. Your opinion and knowledge regarding Skill Development Program enriched us. We shall be grateful if we able to keep in touch with you and would like have a close contact with your esteemed Organization by participating in proposed Consortium.

**Ritesh Kumar Saha, Secretary, ELDORADO, West Bengal.**

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This was an interesting workshop. The information over different skill development projects available in ministries and funding opportunities by Mr. Thakur and information given on NSDC and NSDA was also very useful and informative. This information will definitely applicable in my work. I would like to assure you that our Organization will be the part of this Consortium.

**Bennet Bejamin, Director, Centre for Rural Health & social Education, Tamilnadu**

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It was a nice interactive session in the workshop; all the topics were very informative and useful. The plan of Consortium formation is really interesting and beneficial for all the Small and medium organizations who want to become the part of Skill development mission in India. Information on CSR project and different Ministries projects available for training and funding opportunities was again very useful and informative. I would like to say my sincere thanks for organizing such a great Event to give the new direction to the movement.

**Amit Kumar Dilip Naphade, CEO, Krushi Vikas Va gamin Prakshikshan Sanshthan, Maharashtra.**

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It is a meaningful initiative. This consortium will be a big platform for all the NGO's, VTP's and Small & Medium level private sector organization. All such organizations will be able to deliver better training to the beneficiaries directly. Information shared by different Speakers on NSDA NSDC, CSR and funding opportunity by different Ministries was very Interesting and knowledgeable. I would like suggest to organize such type of events at state level and for effective Implementation of consortium a state Coordinator to be appointed. I would be like to say thanks for organizing such a great Event.

**Vinayak Deshmukh, President, Swayamsidha Mahila Vikas Prakshikshan Sanstha, Maharashtra.**

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The concept of Consortium formation is a great initiative taken at this Workshop. It was very interesting and useful information shared on different aspects of skill development schemes available with different Ministries. Session on CSR, NSDA were also very relevant. I am very much interested to join the consortium along with the other organizations who attended in this workshop. This consortium can work for the small organizations those are not able to get any direct projects by the Govt. This consortium can build better financial position of NGO's throughout the India. I wish all the best.

**Mandadi Ram Reddy, Managing Director, SNEA Groups, Telengana**

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This was a nice workshop on meaningful topic of Skill Development in India and the Funding opportunity for NGO's & VTP's. There was very interesting and useful information shared on different aspects of skill development schemes available with different Ministries. All the Session on CSR, NSDA, NSDC, Genix Technology was also very relevant and informative. I am very much interested to join the consortium and hope such type of more events in near future. I wish all the best.

**Gali Arulraj, Director, The New Life Society for Poor and Handicapped, Andhra Pradesh**

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I am very happy to share my experience of Workshop organized by SDC on a very relevant topic and a demanding sector of Skill Development in India and the funding opportunities for all the small and medium level organizations. Most of the topics were very interesting and informative the event was managed perfectly and speakers were also very knowledgeable. The concept of consortium is excellent and it would be a Milestone in the field of Skill development in India.

This can help many Organizations to become the key role player in the field of Skills training. We would be thankful to SDC for creating such kind of platform. Thanks to SDC and all the team member of Event organizer.

**Pradosh Banerjee, Adayana Learning Solutions Pvt. Ltd. New Delhi**

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*Great workshop! Very well done and very useful information delivered in an excellent manner. All the topics were informative, presentation on CSR projects, Projects under different ministries & funding opportunities was new to me. It was an excellent workshop and in near future CEO of LCC Infotech Ltd. would like to meet you to discuss and be the part of this Consortium. I extend thanks to SDC for Organizing such a great Event.*

**Ashish Maji, BDM, LCC InfoTech LTd. West Bengal**

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This workshop was a terrific use of my time. I will take so much back with me to use for myself and to better my organization. All the information related to different projects under Ministries, CSR Project and concept of Consortium was an attraction of this event. I am very much convinced with the concept and want to join the consortium. I have a new understanding of my own influence and no longer consider myself 'low on the totem pole.' Thank you!" SDC.

**Dr. Shadab Khan, Director, Madeeha Educational Welfare Society, Uttar Pradesh.**

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This workshop not only met, but exceeded all of my expectations. All the Information about Skill development projects was very useful and especially information about MSME & ISDS was new for me. The Coordination and communication area is very strong on your side. I am very confident and positive to be the part of this consortium. I extend my heartiest thanks to SDC for such great workshop.

**Dr. Prateek Singh, Director, ICM, PMG, Commerce Edge Pvt. Ltd. Uttar Pradesh**

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Good discussion & interaction! The workshop exceeded my expectations and all the topics were useful, Knowledge shared by all the Speakers was also very informative. The concept of Consortium is excellent and beneficial for Small and medium level Organizations. I on behalf of my Organization would like to be the part of this Consortium. I extend my Special thanks to SDC and their team members.

**Ashutosh Dixit, Indian Institute of Planning and Administration, New Delhi**

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This workshop was incredibly valuable and a great refresher of stats. Valuable knowledge shared by all the Speakers, a healthy discussion and information on Skill development. The concept of Consortium is the main attraction which SDC must watch and protect the Interest of members and the Nation at large. I would like to Thanks SDC for Organising such kind of required Workshop in the country.

**M.N.A. Chaudhary Retired IRS, Director, Shakeel College of Arts & Skills, Noida Uttar Pradesh.**

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This really helps me to understand what we are doing right and where we need to improve. The workshop covered all the topics was interesting and interactive. We got lots of knowledge on Skill development and opportunities for funding with different Ministries. The concept of Consortium is excellent and would like to be the part of this Consortium. I extend my Thanks to SDC for Organising such a great Event.

**Ravind Kumar Rai, Project Head, VTP, Cantonment Board, Rurkee, Uttrakhand**

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The workshop was very effective in giving me additional tools. Really a good Initiative taken by SDC to give a common platform for all the PIA, NGO, Private Sector Organizations and Individual level to come and form a consortium to implement the Skill development mission in India. I extend my well wishes to SDC from myself and my entire Organization.

**Abhijit Kundu, Project Manager, MICA Educational Comp. Pvt. Ltd. Ranchi, Jharkhand**

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Overall, workshop is extremely helpful & well organized!! All the parts were very interesting and thought provoking the Lecture by Mr. Krishan Khanna and Mr. V. N. Thakur was outstanding. SDC is already a flag bearer, now it has to be taken to grass root level through its consortium. The skilling should be made to benefit the Last man of the society. I wish all the best to SDC for this great initiative.

**S.K. Thakral, Executive Director, College of Security Services, New Delhi**

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Overall, I was very impressed with this workshop organized by SDC. This is a nice initiative taken to form a consortium for the benefit of Small and medium level VTP's, NGO's and Private sector organizations. The Information shared by all the speakers was very Informative and useful. Formation of Consortium is an excellent idea our organization will be the part of this consortium. Thanks to SDC for such type of Initiative.

**K. Selvam, Director, GT Institute of Paramedical Science, Tamilnadu**

**THANKING YOU**



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**CONTACT FOR QUERIES**

**SANJAY KUMAR JHA  
WORKSHOP COORDINATOR**

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